

- Intermediate / Status Project Report -

Extension / Increase of teaching facilities 1. Extension of the instructional B&B 2. Extension of the teaching facilities / Multipurpose Hall

More Than A Drop Vocational Training Center, Moshi/Tanzania More Than A Drop Foundation

o. Introduction

The submitted and accepted project includes two parts : 1/ Extension/Increase of the Integrated Instructional B&B/Guesthouse. 2/Increase of the teaching facilities, construction of a multipurpose hall

While the first aimed at increasing the number of guests, and therefore increasing the practical work of the students plus the income of the school, the second targeted the increase of the learning/teaching surface.

1. Extension/Increase of the Integrated Instructional B&B/Guesthouse

The project could not be carried out as planned. We are still confident that a solution can be found. Here the details:

In November 2016, we received from the local Authority as well as from the construction company, the formal, but only oral (impossible to get ANY written statement) information that the construction of the bungalows does not need any construction permit. This has been re-confirmed in late January 2017. Based on this information, all prep work have been carried out. By the end of January, the prep work was finished, the plot cleaned, the construction company appointed. When were ready to start the construction work, the architect and the construction company in charge were informed that the works do need a construction permit and that the works could not begin without it. End of March, after long discussions with the local Authority followed, involving lawyers and construction experts, the Authority confirmed that the works do require a construction permit. This circumstance is not a big issue; a construction permit is usually delivered in 3 to 6 months. However, it does require the consent of the landowner who actually has to co-sign the papers. In the meantime, the landowner, who in the lease agreement already gave us the consent that the bungalows can be built, did change her mind and does not want to honor this legally binding commitment any longer.

Since May we are trying to find a solution with the landowner, but in parallel, we are also looking to find another plot to be constructed. There are several options, and with two we are in advanced negotiations. We are confident that in a few months a suitable solution will be found. Indeed, the price and the lease duration is an issue. We are therefore also looking to buy a plot in a different area, instead of renting one in Moshi.

This is very unfortunate and totally unforeseen. We enjoy best reputation and thanks to our preferred relations to well respected local people we should be able to find a good solution within the next months. We would, however, understand if you prefer to have the funds for this part of the project returned to you.



Received funds:40'000CHFSpent (YTD):1'000CHF for the preparation and cleaning of the plot/compoundUnused funds:39'000CHF

2. Extension of the teaching facilities - construction of the Multipurpose Hall

The works for the extension of the teaching facilities should have started in January 2017. They did, however, only start in March. The main reason for the delay was the increasing bureaucracy of the local public administration who could not provide us in time with the right information regarding the necessary construction permit, respectively, if such a permit is necessary or not. Additionally, we had to change the construction company because the company did not honor the given prices any longer.

The multipurpose hall got completed by the end of June. Later than expected and wished, but timely for the new intake that started early July this year.

As a matter of fact, after appointing the new constructor, the work got started (in April). All went very smooth and well but unfortunately, the rain season started this year a bit earlier and the works had to be interrupted several times and sometimes for almost one week.

Some of the furniture still needs to be delivered, but the hall is operational. The hall serves for various purposes, such as English classes, sports but also for the guests for yoga and meditation. It is the intention to use the hall for events, too.





	Received funds	<u>Spent (YTD)</u>	Yet to be spent (in 2017)) <u>Expected Total</u>
- for furniture	3'000CHF	810CHF	1'200CHF	2'010CHF
- for construction	6'000CHF	7'160CHF	oCHF	7'160CHF
Total	9'000CHF	7'970CHF	1'200CHF	9'170CHF

3. Additional classroom – non-budgeted

In May, we reviewed the teaching and school plan for the new school year, starting this July. The sizes of the groups used to be 18, sometimes 34. In the last quarter, we launched an experiment with smaller classes and noticed that smaller groups of students have a very beneficial learning effect but could not really execute it correctly.

In June, we therefore decided, to add an additional 'shelter-like' classroom on the compound, with a max. capacity of 20 students. This was a very good idea. Because with the Multipurpose hall and the other teaching facility we were able to double the teaching surface. The class size is now 9, instead of 18, respectively 34. After only one month of operation, we can see the benefits of it. The students learn much faster because they are more active and more involved.







	Received funds	<u>Spent (YTD)</u>	Yet to be sp	<u>ent (</u> in 2017) <u>Expected Total</u>
Construction cost	oCHF	1'800CHF	oCHF	1'800CHF
Furniture	oCHF	950CHF	450CHF	1'300CHF
Total	oCHF	2'750CHF	450CHF	3'100CHF

It would be highly appreciated if your Foundation could cover these additional costs; do you see a possibility?

4. School's Operations

The operations go well, the 34 new students arrived End of June, and the composition is about the same as last year. They are extremely happy and motivated, although the structure of the day and the amount of work (physical and intellectual) is a big challenge for them.

We have further strengthened the team by adding four new employees (two teachers, one operations manager and the matron).

We are also very satisfied that all students passed the exams, got an internship and – foremost – will most likely be able to keep the job. Furthermore, the hotels are very very happy with the performance of the students. Already now, they are asking for more qualified personnel. This shows how badly the industry is looking for well trained employees – a fantastic chance to increase the number of students should we be able to increase the capacity.

The two pillars, instructional B&B and restaurant enjoy great reputation. We have been awarded with the Certificate of Excellence of TripAdvisor, AirBnb selected us as Super-host and on Booking we have the highest quality score.

Although our concept, to combine theory and practical work on-site, is very successful, we keep increasing the quality of the teaching.

Zurich, August 2, 2017